

ORACLE BI SUCCESS STORY

KEY SUCCESS POINTS

- World-leading Office Furniture supplier uses Oracle BI reports to forecast sales and manage KPIs
- Solutions include complex dynamic layout, non-standard reporting periods, prompts and filters

InFact Group delivers Oracle BI success to customers by providing unrivalled experience and recognized project expertise.

InFact Group has delivered complex, high-quality Oracle BI Analyses and Report to a world-leading Office Furniture manufacturer. These reports reflect the dynamic and demanding nature of their Sales environment and the specific rules of forecasting in their business. Their reporting periods are not as standard available in the CRM application.

The reports are used by Sales Management and Business Owners to forecast business by country, region and by quarter, as well as providing a historical analysis of recent activity. Other Analyses delivered in the course of the project cover Key Account forecasting and Dealership reports and analyses.

In order to enhance the portability of the analyses and allow further treatments, many of the Business Owner analyses are available for download in MS Excel and can then be turned into Pivot Tables and similar.

InFact Group delivers Oracle BI Analyses of this kind thanks to :

- 10 years experience with Siebel and Siebel (now Oracle) Analytics
- Extensive experience of business scenarios and key performance indicators (KPIs)
- Embedded teams with extensive knowledge of the business
- Siebel CRM and BI / Reporting dual competencies to enable rapid delivery.

To find out how InFact Group and our Oracle BI team can help you and your business, please contact us at contact@infactgroup.com or go directly to our Website at <http://www.infactgroup.com> where you can send a message directly to our pre-sales team.

