

# SIEBEL REPORTS SUCCESS STORY

## KEY SUCCESS POINTS

- Blue Chip Real Estate Company gets brochure-ready reports from Siebel Enterprise
- Solutions include complex dynamic layout, mapping and multi-lingual options

***InFact Group delivers Siebel Reports (Actuate) success to customers by providing unrivalled experience and recognized project expertise.***

InFact Group has delivered complex, high-quality Siebel Reports to a large multi-national European Real Estate company. These reports reflect the dynamic and demanding nature of their working environment.

The reports are used by the Sales Force to produce, at the touch of a key, brochure-ready prints that can be presented to the prospect during their guided visits to properties. The reports contain complex multi-lingual layouts as well as photos, maps and a list of sales criteria (air conditioning, parking and so on).

The entire delivery mechanism is packaged into a stand alone application allowing the Sales Force to request their custom report without having to log into the Siebel Enterprise application, simply by selecting a set of criteria (language, area, type of property, criteria) and getting the print-out

InFact Group delivers Siebel Reports of this kind thanks to :

- 10 years experience with Siebel Reports
- Integration of external data using advanced techniques
- Performance tuning and optimization of report content
- Embedded teams with extensive knowledge of the business
- Siebel Enterprise and Siebel CRM On Demand dual competencies to complement Siebel Reports

To find out how InFact Group and our Siebel Reports team can help you and your business, please contact us at [contact@infactgroup.com](mailto:contact@infactgroup.com) or go directly to our Website at <http://www.infactgroup.com> where you can send a message directly to our pre-sales team.

